### "The Pipeline" NUCA OF THE CAROLINAS

PRESIDENTS REPORT September, 2023

As I write my last presidents report for the Pipeline, I look back over the past year. I would like to thank all of you for your support, not just for the support you have given me but also for supporting NUCA of the Carolinas. This has been a great year with many wonderful events and experiences. It has also been another successful year for NUCA with increased membership, thanks to all of you that have been doing your part spreading the word and being involved. As we go forward, continue to tell others about what NUCA can do for them and is doing in our industry. I would also like to thank State Utility for allowing me to serve on the board and ultimately as the president. It was a once in a lifetime experience that I will never forget.

I will leave you in good hands with Mike Hewitt of Garney as the incoming president. I am sure he will do a great job. But before I pass the gavel to him, we have one more major event. I cannot wait to see all that are attending the fall conference at the beautiful Grove Park Inn. We have a great group of speakers lined up and some wonderful events planned. If you have not, make sure to get your registration forms into Linda ASAP. The sooner you get them in the better she can plan.

Thanks to all of those that sponsored the NUCA Open this year. We had a great turnout and great weather. It was nice being able to start a little earlier and beat some of the heat. It was also good to be able to sit down and enjoy lunch with everyone. And thanks to Forest Oaks for letting us come out.

The young leaders have some events still coming this year so make sure you get your "younger" team members involved with them. They are sponsoring Touch-A-Truck in Chatham County and have two socials planned, one in Raleigh and other in Charlotte, all are happening this month. If you are not getting notices about these events, you can follow them on LinkedIn.

The Safety and Risk Management have one more event this year in November. They have been focusing on Trench Safety. If you have not had a chance to attend one of these then you will want to make plans to make the last one. These guys have been doing an outstanding job getting the word out about this and many other issues our industry has. And keep in mind, these are great events to invite potential new members to attend.

Last but never least, I would like to thank Linda for all her support this year. Without her I would not have made it through this year. She does so much for our association and especially for the executive board. I was very excited to see national recognize her as the ED of the year and give her the recognition she deserves. Congrats again Linda! Well deserved!

Stay Safe, Scott Little President-NUCA of the Carolinas State Utility Contractors

### 2023 Officers and Board of Directors

### **EXECUTIVE BOARD**

**Scott Little State Utility Contractors** President

**Vice President** Mike Hewitt **Garney Construction** 

**Roger Richards Sanders Utility Construction** Secretary/Treasurer

Paul Hunter T.A. Loving Company **Immediate Past President** 

Brian Wilkerson **JF Wilkerson Contracting Past President** 

### **BOARD OF DIRECTORS**

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Jarrod Williamson **Carolina Grading & Utilities Holland Pump** Sid Carpenter Brian Dillenback James River Equipment

**Freddie Young Sanders Utility Construction** 

**Chris Sellman** Smith Kesler & Assoc.

### **EX OFFICIO'S**

**Steve Brown—State Utility Contractors** 

(CGA)

**Kevin Cripps—Gen3 Energy Solutions** 

(NUCA National)

*2023* 

### **President**

**Scott Little - State Utility Contractors** 

<u>Immediate Past President</u> Paul Hunter-T.A. Loving Company



Page 2

## **WELCOME NEW MEMBERS**

## **AMPAC MACHINERY**

Michael Smith—President

Durham, N.C.

919-596-5320/msmith@ampacmachinery.com

www.ampacmachinery.com

Compactors, Compressors, Excavators, Tampers, Drills, Pumps Hydroplastic Testing, Pumps Potable/Submersible, Trench Shields/Shoring, Trenchers, Saws, Grinders/Blades, Equip. Leasing/Rentals/Sales

## CLASSIC CITY UTILITY, INC.

Michael Gibson—President

Winterville, GA

706-742-8041/210-389-1902 - mike@classicutility.com

Pipeline Construction, Vac Truck Services and Drill Mud Management in the Mid-Atlantic

## JONES CLEARING, INC.

Joshua Rogers—Vice President

Hurdle Mills, N.C.

336-583-8277/jrogers@jonesclearing.com

Land Clearing Contractor Specializing in Right-of-Way Clearing

### **VACUTEK RENTAL & SALES**

**Billy Holliday—President** 

Austell, GA

601-209-4257 - bholliday@vacutek.com

Equipment Rental/Sales; Detectors, Dewatering Equip; Sewer/Water Maintenance

## **NEW MEMBERS CONTINUED**

## **H&E EQUIPMENT**

Michael Thornton

3821 Generosity Court, Garner, N.C.

984-318-3264/mthornton@he-equipment.com

**Equipment rental and sales** 

## **Membership Special**

15/12 SPECIAL

ANY COMPANY WISHING TO JOIN NUCA SEPTEMBER—NOVEMBER WILL RECEIVE MEM-BERSHIP THROUGH DECEMBER, 2024.

Please let anyone you know that is interested in joining know about this promotion!

Contact Linda Goslee for Membership Application—Lgoslee@nucacarolinas.org

### **Governmental Affairs**

We expect a busy 4<sup>th</sup> quarter on Capitol Hill. NUCA's government affairs staff will be working with House and Senate staff to address the FY2024 appropriations shortfall in our EPA State Revolving Fund programs. We must secure this funding and work with Congressional appropriations lawmakers to help them understand that the nation's water and wastewater infrastructure resources should not be subject to partisan battles.

Below is a link to our latest NUCA Legislative Update, "Appropriations FY2024", featuring NUCA VP of Government Affairs Zack Perconti. Click on the link below for a quick video update about where we stand going into Congress's fall session. (2:27 in length).

NUCA Legislative Update - FY2024 Appropriations.mp4

We are working on details for a virtual summit to be held on November 8<sup>th</sup>. Timing of this virtual summit may be critical depending on negotiations from the Government Appropriations that end on September 30<sup>th</sup>, but usually the Congress and White House extend by a few months for more negotiating.

IF YOU WOULD LIKE TO BE PART OF THIS VIRTUAL SUMMIT PLEASE CONTACT LINDA GOSLEE AT

Lgoslee@nucacarolinas.org

## Safety & Risk Management



Thanks to everyone that attended the August S&RM meeting and to the Speakers!

John Goodman/City of Greensboro - Understanding Soils Lea Peacock - NCDOL/OSHA Updates

First Responder's – Calling for Help – Greensboro Fire Dept.





NUCA of the Carolinas Safety Committee Members - Greg Maready - Chairman; Jason Walker - Vice Chairman; and Mike Coates participated in a Podcast with the NCDOL regarding Safety Education in the Construction Industry. Go <a href="HERE">HERE</a> to listen to the podcast.

THE NEXT S&RM MEETING IS SCHEDULED FOR NOVEMBER 14TH AT JAMES RIVER EQUIPMENT GARNER, N.C.

**DETAILS COMING SOON!** 



## Safety & Risk Management

### A WORD FROM THE CHAIRMAN!

### Hello Everyone!

While Football Season has arrived and many of us are excited to see Fall arrive, many of our job sites and areas in the Carolina's continue to see 90 degree days with Heat Index values reaching over the 100 degree mark. Weather this time of year plays a critical part of our everyday lives and especially in our work. Want to remind everyone of the importance of continuing your efforts to mitigate Heat Related Illness when working outdoors and in hot environments and also keep an eye on the Tropics as the peak of Hurricane Season is upon us and we still have a couple of months to go with an active tropical basin in the Atlantic region.

Our next Safety and Risk Committee Meeting will be held on Tuesday, November 14<sup>th</sup>, 2023 in Raleigh, NC. We are honored to have James River Equipment Company as our host. Our recurring theme this year has been "Moving our Trench Incidents to Zero", and as we continue to take this message across the state we want this message to resonate with our employees in an effort to keep them safe while performing their work. We have an outstanding program and speakers put together for the Triangle Region and hope to see many of you there as we continue to build on the importance of Trench Excavation Safety and finalize our Trench Safety efforts for this year.

Everyone, please remember "Think Inside The Box" and visit the website <a href="https://thinkinsidethebox.info">https://thinkinsidethebox.info</a> or visit the site on LinkedIn. This is a tremendous resource for creating and maintaining an awareness level of the importance of Trench Excavation Safety. This awareness level movement is canvasing the country now and we want to continue to build on this initiative by getting the word out to all of our employees and trade partners in the industry.

Hope all of you have a safe ending to Summer and enjoy a beautiful Fall here in the Carolina's! See you at the next Safety and Risk Management Committee Meeting on November 14<sup>th</sup> in Raleigh!

Our Safety and Risk Committee is an excellent opportunity to network and help keep our industry strong and viable through Productive Safe Work! We are here for you!

Stay healthy! Stay focused! Stay SAFE!
Greg Maready – NUCA Safety / Risk Committee Chair







BRS, Inc. partnered with
NCDOL inviting
their new OSHA
inspectors to
learn about
trench work!

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Bruce Colson E: brucecolson@esctrenchshoring.com T: +1 704 654 0321

#### **SALES & DISTRIBUTION YARD**

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Leslie Cordova E: leslie@esctrenchshoring.com T: +1 832 275 7969

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## **NUCA OPEN**















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JAMES RIVER EQUIPMENT









## **NUCA OPEN**

### **CLOSEST TO THE PIN**

CHRIS FULK—Hole #17

JON HARDISTER—Hole #3

### **LONGEST DRIVE**

**AVERY SUGGS— Hole #5** 

JENNA ARACO—Hole #11



### **FIRST PLACE TEAM**

### "Team Tindall"

Alex Palmomeque Brandon Lauerman Chris Robertson Mike Fitzsimmons

### **SECOND PLACE TEAM**

"Team Carolina CAT"

Griff Sansbury
Mike Kunz
Caleb McDaniel
Kyle Bowker



Mike Hewitt—Vice President

Paul Hunter—Immediate Past

President

Roger Richards—Treasurer

### Are You A Part Of The NUCA-STAR Company Safety Program?

Safety is the utility construction industry's first priority. It is also the top priority of NUCA. To help our members reach that goal, NUCA introduced this summer the NUCA Safety, Training, Awareness and



### **NUCA\*STAR**

SAFETY TRAINING AWARENESS RECOGNITION

All NUCA members want to send its workers home safely every night. By participating in the NUCA STAR program you can reach those safety goals and raise the bar on safety best practices in the utility construction industry over time.

The STAR Program has been developed as a tool to aid NUCA members in evaluating, updating, and recognizing their safety program and practices. Companies who volunteer to participate in the evaluation process should see lower incident rates and accidents across the board.

KEY EVALUATION AREAS Leadership + Culture + Procedures + Records & Database Management

For more information contact:

Mike Flowers - Director of Safety, Education, & Training
mike@nuca.com | #703.358.9300

www.nuca.com/nucastar

www.nuca.com | #WeDigAmerica | #WeDigSafety

Recognition (NUCA STAR) Program. The NUCA STAR Program was developed by the association's Safety Committee to help evaluate, update, and recognize a member company's safety program and practices. NUCA members who volunteer to participate should see lower incident rates and accidents on their jobsites and in their company facilities. There is no cost to NUCA members. More at nuca.com/nucastar.

### Update from the Young Leaders



### Raleigh Young Leaders Social:

Join the NUCA of the Carolinas Young Leaders for an exciting social event at the **Bowstring Pizza and Brewyard** in Raleigh, NC, on **September 13th** from **5:30 PM to 7:30 PM**. Our sponsors will be providing delicious pizza and drinks for everyone to enjoy. Don't miss this fantastic opportunity to connect with fellow young leaders in the industry!

We want to thank Jones Clearing Inc., Sunbelt Rentals Trench Safety, and United Rentals Trench Safety for sponsoring our event. If you want to become a sponsor, please get in touch with Josh Rogers at Jrogers@jonesclearing.com or (336) 583-8277.

### **Charlotte Young Leaders Social:**

Join the NUCA of the Carolinas Young Leaders for another exciting social event at the **Piedmont Social House** in Charlotte, NC, on **September 27th** from **6 PM to 8 PM**. You'll be treated to delicious food and drinks from our generous sponsors. This is the perfect opportunity to meet new people and have a great time!

We are incredibly grateful for the outstanding support of our sponsors, **State Utility Contractors, Inc., Sanders Utility Construction Co. Inc.**, and **Sunbelt Rentals Trench Safety!** All sponsorship opportunities for this event have been filled. If you're interested in sponsoring a future event, please get in touch with Kyle Anderson at kanderson@garney.com or (316) 833-6632.

### Philanthropic and Outreach Event:

We're thrilled to announce that we'll be sponsoring the Chatham County Partnership for Children's first annual Touch a

Truck event on September 23rd from 9 AM to 2:30 PM in Siler City, NC. As a sponsor, we invite NUCA contractors to
participate by bringing equipment and a representative. This family-friendly event aims to facilitate community
outreach, provide family fun, and foster connections between employers and families. We encourage all contractors to
bring information about employment opportunities.

We want to express our sincere gratitude to Garney Construction, United Rentals Trench Safety, Intragrade, Batista Grading Inc., Leak Locators Inc., TA Loving Company, and Linder Industrial Machinery for agreeing to participate in the event. If you're interested in participating, please get in touch with John Burke at Jburke@garney.com or (919) 427
5444.

### Engagement Committee Spotlight:

We want to take a moment to express our gratitude towards the NUCA of the Carolinas Young Leaders Engagement Committee for their ongoing dedication to organizing these wonderful local social gatherings. These events allow young leaders to unite with like-minded individuals, foster relationships, and build a network that will prove invaluable as we progress in our careers. If you want to join this committee, please get in touch with Josh Rogers

- (Jrogers@jonesclearing.com) or Kyle Anderson (kanderson@garney.com).
- Engagement Committee Co-Chair: Kyle Anderson Project Manager at Garney Construction

Engagement Committee Chair: Josh Rogers - Vice President at Jones Clearing Inc.

- Engagement Committee Member: Tyler Ritter Xylem
- Engagement Committee Member: Jose Fuentes Park Construction
- Engagement Committee Member: Dustin Covington American Cast Iron Pipe Co.

### **NUCA OF THE CAROLINAS YOUNG LEADERS**

### **RALEIGH SOCIAL**

Wednesday, Sept. 13th 5:30 PM - 7:30 PM



1930 Wake Forest Road Raleigh, NC 27608

Food & drink tickets will be provided thanks to our sponsors!



Contact Josh Rogers for information on sponsor ships. Email: jrogers@jonesclearing.com Phone: (336) 583-8277







### CHARLOTTE SOCIAL

Wednesday, Sept. 27th 6:00 PM - 8:00 PM



2135 Ayrsley Town Blvd, Ste C Charlotte, NC 28273

Food & drink tickets will be provided thanks to our sponsors!









Contact Kyle Anderson for information on sponsoring this event. Email: kanderson@garnev.com Phone:(316) 833-6632



## TEMBER 23RD 9AM-2:30PM

4221 SILK HOPE ROAD.

SILER CITY, NC 27344

The NUCA Young Leaders are participating in Chatham County Partnership for Children's first annual Touch a Truck as a Bronze sponsor. We are inviting NUCA contractors to participate by bringing a piece of machinery & a representative!

\$5 Ticket Includes: Opportunities to connect people with employers, 1 meal, drink, desert & sponsor bag!

Thank you to the following companies for your continued support!

















FOR MORE INFORMATION ON THE EVENT, BOOTH SIGN UP LINKS OR MORE PLEASE CONTACT JOHN BURKE JBURKE@GARNEY.COM



Is it fall yet? It's getting there!

NC is up roughly 7% YTD in ticket volume overall. We are pleased to see certain reported metrics from members showing a down turn in no call damages and some relief from updates in certain counties. There is still a lot of work to do.

Looming ahead of us like a wave building at sea is BEAD money and projects being released through December and into 2024. With those telecom projects will come tickets and, with the increase, more field challenges for all excavators.

NC 811 is bracing itself and driving as much traffic as possible to electronic ticket creation. But of course what we don't do is locate.

NUCA of the Carolinas deserves kudos for the presence of members like Justus Everett and Roger Richards at our two largest UCC meetings, Mecklenburg and Wake. These two youngsters are helping to improve damage prevention every day through their conscientious work and by driving the stakeholders to improved communication BEYOND the 811 ticket. In fact

Roger has pointed out that NC 811 can assist with education regarding trench safety. We are looking into how that can be done through a variety of messaging methods.

Not incidentally, another young whippersnapper named Brad B has added his voice to the national conversation with his documented findings being included in the upcoming DIRT report. Working to reduce damages means acknowledging where we are and what we can do save lives.

To reach 50% reduction in damages in 5 years in the face of billions of dollars in infrastructure activity will be a huge challenge. If there is a state out there that has the people, the data and the cooperation of stakeholders to make it happen, I believe that would be NC.

Stay safe and we'll see you at the fall conference!

Louis Panzer Executive Director North Carolina 811 336-707-1736



### Be sure to attend your local UCC meetings

Don't miss out on discussions regarding various issues that impact your projects!

To view all meeting locations, visit <a href="https://ncucc.org/county-uccs/">https://ncucc.org/county-uccs/</a>



We hope everyone had an excellent 811 Day last month! Ours was so nice we celebrated it twice. Our Family Fun Day was held at James Island County Park in Charleston on August 5th, and on August 11<sup>th</sup> we invited staff, stakeholders, and board members to a 45<sup>th</sup> Anniversary open house at our newly redesigned headquarters in Columbia. We were also happy to assist Colonial Pipeline and North Carolina with their 811 Day celebration at Discovery Place in Charlotte.









Additionally, it is with deep pride and great pleasure to announce that South Carolina 811 was voted the #1 Best Place to Work among all medium-sized companies in South Carolina by SC Biz News!







The trend of increasing utility work continues year after year. As of the end of July, 773,476 notifications have been made to SC811, compared to 751,725 in 2022—a 2.89% increase. The most frequent emergency notices are due to sewer and water lines. Our top five counties by notice volume remain unchanged: Greenville, Richland, Spartanburg, Charleston, and Horry.

Looking ahead, the SC811 Public Awareness team will be joining forces with Paradigm Liaison Services to provide pipeline safety and emergency preparedness training sessions at various locations across the state from August 28<sup>th</sup> through September 14<sup>th</sup>. Registration links can be found at sc.pipeline-awareness.com/meeting schedule.

Our staff is also hosting live virtual webinars and Q&A sessions on everything from 811 procedures to enforcement and service areas. You can sign up and view past webinars here: Excavate & Elevate: Unearthing Wisdom with Webinars: <a href="mailto:sc811.com/education-outreach/excavate-and-elevate/">sc811.com/education-outreach/excavate-and-elevate/</a>

Finally, we can't wait to host our annual **Underground Simulated Emergency (USE811) in Charleston on Friday, October 13**th. This free event includes a seminar on 811 processes, a live demonstration of proper and improper excavation procedures, opportunities for networking with vendors and attendees, and lunch. Attendance is by registration only, so visit sc811.com/education-outreach/underground-simulated-emergency/ to claim your spot!

Enjoy the remaining days of summer and stay safe out there!

Misty Wise - Executive Director South Carolina 811 (O) 803-451-7715

misty.wise@sc811.com | www.sc811.com

Free Online Education: https://sc811.com/education-outreach/online-training/

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## **NUCA** members now have a choice in commercial insurance options.





### NUCA Choice Includes:

- Automobile
- Contractor's E&O
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Find out what NUCA's new partnership with FCCI Insurance Group can do for your company's risk control needs.

Learn more at NUCAChoice.com

# Fall Conference Grove Park Inn, Asheville, N.C.

October 12-14th
Grove Park Room Block is Full
Other Hotel Options

Renaissance --828-252-8211 Aloft Asheville—828-232-2838 Hyatt Place Asheville—828-505-8500 AC Hotel 828 258 2522

CONFERENCE REGISTRATIONS —GO HERE

### "Made In America" Office Offers Waiver Database

The Office of Management and Budget's (OMB) "Made in America" office has compiled a database of approved or submitted waivers from "Build America Buy America" Act (BABAA) requirements. The waivers are published by OMB to make manufacturers and small business aware of purchases that require products and materials not currently available domestically, in sufficient quantity or quality.

"We publish these waivers to help American businesses identify and fill gaps in the domestic supply chains," states the office's website. As of today, there are 646 waivers in the searchable database, found at www.madeinamerica.gov/waivers.

### Visit the NUCA Lounge at The Utility Expo, Sept. 26-28

NUCA is proud to be a partner of Utility Expo and AEM. And by reading NUCA at Work, you got an invitation to visit the NUCA Lounge at Utility Expo. The Lounge is located in K Lot, so come on by to relax and network. NUCA will be offering Confined Space Entry training sessions on both days, twice a day at 11am and 3pm. This safety course taught by NUCA-certified trainer Brad Baxter, will show you how to work in a confined space environment and identify hazards to maximize safety for you and those around you. Use "NUCA23" to get 30% off the standard badge fee of \$99--register here.

### **USDOL Expands Submission Requirements For Injury Reports**

The <u>US Dept. of Labor announced</u> on July 17 a final rule that will require certain employers in the construction industry to submit injury and illness information already collected to OSHA. The rule, which takes effect on January 1, 2024, will require employers with 100 or more employees to submit information from Forms 300 and 301 once per year. OSHA also stated that the data gathered via this rule would be made public, but with identifying information removed.

### **OSHA Revises Construction PPE Rule**

OSHA proposed a new revision July 20 to a rule to require that personal protection equipment (PPE) used on a construction jobsite properly fit employees. Current regs require employers to provide and maintain PPE, but does not explicitly state that this safety gear must properly fit each employee. The agency said this change would benefit women, who can be impacted by oversized gear originally designed for men. The rule revision could impact around 10% of the construction workforce, the agency estimates. OSHA will accept <u>public</u> comments on the proposed rule until Sept. 18

### **Association News**

### 2023 NUCA Convention & Exhibits, October 26-28: Registration Open

2023 is the year to "Make NUCA Yours!" and our fall convention the big event to "Build Your Business." Pencil in on your calendar the 2023 NUCA Annual Convention & Exhibits, our very popular annual member gettogether. This year, the Convention will be held October 26-28 in Naples, Florida, at the Naples Grande Beach Resort. (The hotel liked our members so much in 2021 they wanted us to come back!) Our preliminary program is available at nucadigs.com and includes our relaxed favorites and new events. Our keynote speaker, generously sponsored by NUCA National Partner Core & Main, is the charismatic Randy Fox, former NCAA official and corporate leader.

We want you to see you in sunny Florida this fall! (We also want to see you and your guest in Palm Springs, California, for the 2024 NUCA Annual Convention & Exhibits, March 20-23, 2024.) Registration for the 2023 Convention is now open at <a href="https://www.nucadigs.com">www.nucadigs.com</a>.

### **BigIron Auction: Bids Open To Support The NUCA Foundation**

BigIron Auctions's last event for NUCA netted a million dollars in sales and over \$9,000 for the NUCA Foundation. Members asked for another BigIron Auction event--and now it's here! The latest Focus Auction Fundraiser will be held online September 27, 2023. Get a great return on the sale of your unused equipment through NUCA National Partner BigIron Auctions. BigIron will create your listing, market your surplus equipment (listed and sold from your location), and collect buyer payments. A percentage of the proceeds will be donated to the NUCA Foundation for Education & Research. Please note: The deadline to list your equipment is September 1, 2023! Contact BigIron at 1-800-937-3558 or bigiron.com/selling to list your equipment.

### **NUCA's Newest Membership Benefit: NUCA Choice**

NUCA is proud to unveil this month our newest member benefit, NUCA Choice. FCCI Insurance Group and NUCA announced on June 1 their joint partnership for FCCI to become NUCA's preferred commercial insurance carrier. The multi-year agreement is called NUCA Choice and is offered to NUCA members where FCCI writes business. NUCA Choice will offer NUCA members commercial insurance options for auto, crime, property, general liability, marine, surety, umbrella, and workers' compensation. Members can also consult with FCCI's local risk control team and use the FCCI Risk Solutions Network, a cloud-based platform to help participants stay compliant, manage risks, and educate employees to build a safer workforce. To find out more, go to NU-CAChoice.com.

### **NUCA Advantage: Make It Yours Today!**

"Make NUCA Yours" is our slogan for 2023. Your NUCA membership investment can deliver benefits far in excess of its cost--but only if you ask your human resources office to explore what it offers. Start by forwarding this e-mail to them and ask them to check out NUCA Advantage. Our online portal leads to expanded healthcare benefits options for your company, as well as payroll, wellness, compliance, benefits administration, 401K retirement programs, online training, OSHA logs, and a wealth of free HR benefits available only to NUCA members. Find our expanded NUCA Advantage benefits program at <a href="https://www.NUCAAdvantage.com">www.NUCAAdvantage.com</a>.

### What are my NUCA Advantage & Memberfy Benefits?



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### **Employee Medical Health Insurance Plans**



#### **NUCA Offerings Include:**

- · Shared risk pool for NUCA Members
- Level Funded Programs Employers may be entitled to surplus refunds if claims are less than expected.
- Rx rebates 100% returned to the client
- National Carriers (Aetna, Cigna, and more)







#### **Retirement & Financial Planning**

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Gives owners a valuation and plan for the exit of one of the partners due to death or disability.

Provides a business with protection against the untimely death of a key person.

#### And More!

Get Started Now | 844.636.2739



## **NEW LOGO!**

Immediate Past President, Paul Hunter, announced our new Logo at the Fall Conference! Polo's, T-Shirts and Hoodies with the Logo on them are now available. If you would like to purchase any of them, please send the order form (on next page) to Linda at Igoslee@nucacarolinas.org





### **NEW APPAREL!**

Polo/Golf Shirts: \$40/each



Light Blue



Red



Navy

T-Shirts: \$15/each



Hoodies: \$30/each





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### **ORDER FORM**

### POLO'S, T-SHIRTS & HOODIES

### FILL OUT AND EMAIL TO LGOSLEE@NUCACAROLINAS.ORG

Ship to Address						
Email/Phone Number						
LO GOLF SHIRT— <u>CIRCLE</u> C	OLOR	AND S	SIZE			
NAVY	M	L	XL	2XL	3XL	4XL
RED	M	L	XL	2XL	3XL	4XL
LIGHT BLUE	M	L	XL	2XL	3XL	4XL
T-SHIRT	M	L	XL	2XL	3XL	4XL
Hoodie	M	L	XL	2XL	3XL	4XL
LO/GOLF SHIRTS—\$40.00/EACH		T-SHIRT	S—\$15.0	00/EACH		HOODIES—\$30.00/EACH
		Plu	us Shipp	ing Cost	S	
Name on Card (Please Print)	<u>Credi</u>	t Card	Inform			ny Name (If Applicable)
Card Number	ı	Expiratio	on Date	CVV Code		

A 4% Processing Fee will be added to all credit card payments