



June 30, 2017

The Pipeline

PRESIDENTS REPORT

Hello Everyone,

I hope you are all having a prosperous year so far! I know with the summer workloads in our industry, we will all have a busy time ahead of us, but I do encourage you all to keep NUCA of the Carolinas in mind in the upcoming months.

I would like to take a moment to welcome our newest members to our chapter:

Wright Contracting, LLC

RDU Paving, Inc.

Center Line Locating, Inc.

I know they will all be valuable members to our chapter and I look forward to spending time with all of you! I would also like to thank Chris Sellman for his hard work and efforts in recruiting Wright Contracting and Center Line Locating, Inc. Excellent job and thanks for helping to build our wonderful chapter.

Our chapter has a couple of fun and informative events coming up and I would like to encourage each of you to try to attend. We have the NUCA Open on July 20th at Sedgefield Country Club in Greensboro. This is a magnificent event for meeting all our valuable members & building our relationships. Our Fall Conference will be held at the Grove Park Inn in Asheville October 12-15th. I hope that each of you can attend the conference. We will have great session speakers that provide extremely valuable information regarding our industry and fun events throughout the weekend. We will also be raffling a Benelli Super Black Eagle 3 Max 5 at the conference.

In closing, I hope that you all continue to have a prosperous and safe summer! I look forward to seeing you all soon.

Kenneth Smith, President

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2017 Officers and Board of Directors

EXECUTIVE BOARD

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Chris Sellman	Smith, Kesler & Company	SECRETARY/TREASURER
Keith Burke	Pipeline Utilities	IMMEDIATE PAST PRESIDENT
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Paul Hunter	T.A. Loving Company

EX OFFICIO'S

Bradford Barringer—BRS, Inc.
(CGA)

Ken Malonson—Garney Construction
(Underground Damage Prevention Review Board)

Kevin Cripps—Gen3 Energy Solutions
(NUCA National)





Educational Foundation Fundraiser

**2017 Annual Golf Tournament Thursday,
July 20, 2017**

Sedgefield Country Club: Dye Course

5700 Cardinal Way

Greensboro, N.C. 27410



Title Sponsor:



3 Generations of Excellence

TOURNAMENT DETAILS

Page 4

12:00 Shotgun Start

Check-in: Opens at 11:00,

Hot Dog Lunch will be provided by:



AND



\$20: (2) Mulligans and (2) Raffle Entries

Additional Raffle Tickets will be available

Dinner and Awards:

Approximately 4:30 P.M.



New Prizes!!

Bigger & Better Raffles!!

Tournament Chairman:

Chris Sellman

Questions:

Chris Sellman 919-389-7022 or Linda Goslee 910-686-2331

Questions:





SPONSORSHIP OPPORTUNITIES

TOURNAMENT SPONSORS @ \$500.00

What better way to display your support for NUCA than as a tournament sponsor? As a tournament sponsor you will be recognized during all announcements before and after the event. Your company name and logo will be on full display and included in all communications once you register. You will also be assigned a hole during the tournament for you to display your equipment, or to set-up a tent, etc. Be creative, it is your hole for the day! Our tournament is only as good as our sponsors! We need your help! The earlier you commit, the more exposure you get!

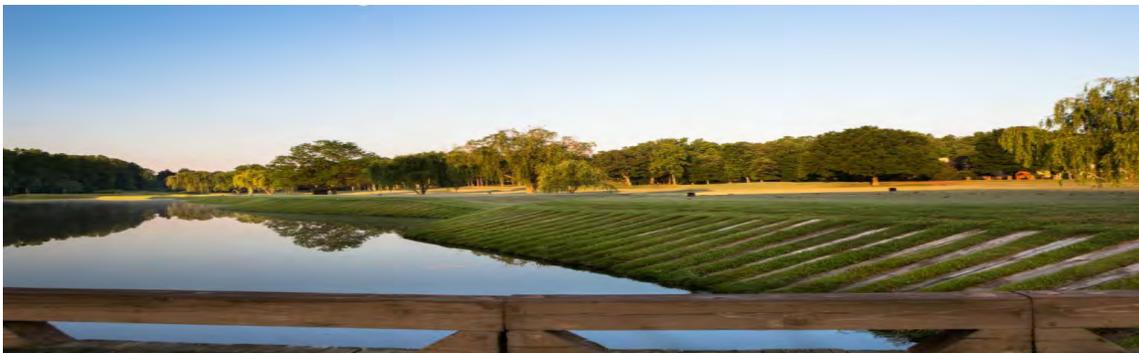
CONTEST SPONSORS @ \$250.00

To enhance the experience of the event, we will again make available the sponsorship of the Longest Drive Holes (2), Closest to the Pins (2) and **new for 2017: Putting Contest**. Sponsorships are available on a first come, first served basis to the first 5 sponsors.

“the hardest par three I ever designed” Pat Dye

GENERAL HOLE SPONSORS @ \$100.00

Includes production of sign, placement on course.



2017 NUCA OPEN REGISTRATION FORM

INDIVIDUALS—\$150.00

Name: _____

Company Name: _____

Phone # _____ E-Mail _____

TEAMS—\$500.00

(Please complete all info so we can keep all players informed)

Name of Player #1 _____

Phone # _____ E-Mail _____

Name of Player #2 _____

Phone # _____ E-Mail _____

Name of Player #3 _____

Phone # _____ E-Mail _____

Name of Player #4 _____

MULLIGAN PACKET \$20.00 (per player): Total _____

Sponsorships (circle one)

Tournament Sponsor \$500

CONTEST SPONSOR \$250.00

HOLE SPONSOR \$ 100.00

NON GOLFERS—Cookout Tickets \$15.00/person

Name(s) _____

Compute total players, teams, sponsorship fees, mulligans, and cookout tickets here

\$ _____



Please Register Early

We cannot guarantee an opening after the first 100 golfers

Contact Person: _____

Company: _____

Address/City/Zip Code: _____

E-Mail: _____

Please send registrations and payments made payable to: [NUCA of the Carolinas](#) to:

Linda Goslee

P.O. Box 10519

Wilmington, N.C. 28404

OR

Fax: 910-686-2442

E-Mail: info@nucacarolinas.org

Registrations/payments may also be made on our website @
www.nucacarolinas.org

Credit Card Payments will be processed through PayPal

A 4% Surcharge will be added to all credit card payments

Card Owners Name: _____

Card Number: _____ CVV Code (3 digits): _____ Exp. Date _____

Address: _____



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SAFETY & RISK MANAGEMENT MEETING

TUESDAY, AUGUST 8, 2017

Ascendum Machinery, Inc. 11425 Reames Road, Charlotte, NC

11:00 a.m.— 1:00 p.m.

PLEASE RSVP BY FRIDAY, AUGUST 4th to Lgoslee@nucacarolinas.org

LUNCH & LEARN

Maintenance on Tier 4 Engines

&

Safety with Haul Trucks

MESSAGE FROM BRAD!

History repeats itself, again. During my few years of dealing in public sector construction I've seen the current situation come and go several times. In fact I predicted what would happen several years ago. We had about 15 years of favorable work conditions, a steady amount of work available, fairly stable prices and costs, and a pretty good supply of workers. When I served as president of CAGC in '92 I remarked that the appearance of my workforce was changing. I explained that in the past my labor force was mostly black but it was fast changing to West Virginian. I also noted that the jobs were becoming larger and more complicated as the EPA pushed cities and towns to clean up their discharges. Well, since then we've seen our workforce change from West Virginian to Hispanic, the supply of work has wained and waxed several times, the materials we install have changed and our prices and costs have fluctuated.

I said that history repeats itself, again. I mean that in the sense of big changes on the way and I have no idea of what those changes will bring.

We are back in a period of relatively good times. There is a lot of work being let and much more in the making. Prices and costs are on the rise but this time there is no apparent workforce set to replace those lost to "Obama Times". Project owners are suffering sticker shock when they open the bids. Somehow they expect to get bids comparable to 5 years ago and that simply can't happen. As we put on new employees we find that they are not as productive as our old crews were, and they will not be as productive for a while. If we can't find new workers we must use fewer to do the same work and that means the jobs take longer. Again our costs are up. Engineers are using more green help also and their designs and specifications are often flawed resulting in delays and higher costs.

Now to the point of this post. Higher costs will cause customers to look for alternate solutions. When McDonalds was faced with a higher minimum wage in some "progressive" cities they simply automated positions and eliminated workers. The same for Walmart and Lowes and several other businesses that have gone to self check-out. I don't have a crystal ball. I can't tell you what changes will be coming but I can say with some certainty that we are about to have major changes to deal with and we better rise to the challenge PDQ or we will be history, just like Ernest Black who used to build man holes for me. Ernest thought he was set for life but D&M came down from Virginia and Ernest's phone stopped ringing. Be ready, history is about repeat itself with big changes. Brad

Educational Foundation Scholarship Recipients



CONGRATULATIONS TO :

FIRST PLACE WINNERS (TIE)

ALLISON SHINGLETON—UNIVERSITY OF MT. OLIVE

EMILY WILLIAMS—UNIVERSITY OF NC WILMINGTON

SECOND PLACE WINNER

MCKENNA WHITE—UNC CHARLOTTE

SIMON EVERETT—COMMUNITY SERVICE SCHOLARSHIP

CURTIS CARR—CAMPBELL UNIVERSITY



COMPETENT PERSON FOR EXCAVATION SAFETY OPEN ENROLLMENT TRAINING SESSIONS FOR 2017

CHARLESTON	BURLINGTON	RALEIGH	CHARLOTTE	MANASSAS
7/6/2017	7/13/2017	7/20/2017	7/27/2017	7/6/2017
8/3/2017	8/10/2017	8/17/2017	8/24/2017	8/31/2017
9/7/2017	9/14/2017	9/21/2017	9/27/2017	9/7/2017
10/5/2017	10/12/2017	10/19/2017	10/26/2017	10/5/2017
11/2/2017	11/9/2017	11/16/2017	-	11/30/2017
12/7/2017	12/14/2017	12/21/2017	12/28/2017	12/7/2017

**Confined Space for Construction, Confined Space for General Industry, OSHA 10 Hour and additional course offerings can be provided upon request.*

Upcoming Events and Trainings



SC811 Academy

Location: sc811.com/academy
Cost: Free!



SC811 Academy is a web based program that allows for training on the go. This program takes 60 to 75 minutes to complete and includes 12 modules which encompass most aspects of the Underground Facility Damage Act. After successful completion, users will be presented with a training certificate.

4th Annual 811 Run

Location: Columbia, SC
Date: Saturday, August 12
Cost: \$8.11 (if registered by July 27)
More Info: sc811.com/run



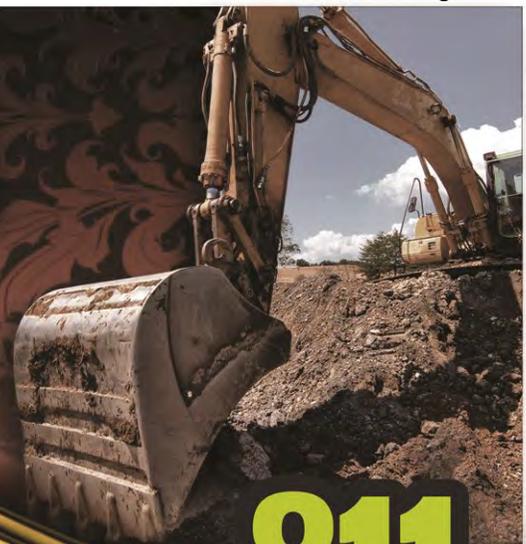
The 811 Run has been a successful way to educate the community about the importance of calling 811 before you dig. The race is held the closest Saturday to 8/11, at 8:11am and the price until July 27 is \$8.11. The proceeds of the race will benefit the South Carolina State Firefighters Association Foundation, because firefighters are the first to respond to a utility emergency.

Mock Line Strike

Location: Fire Academy in Columbia, SC
Date: Wednesday, October 25
Cost: Free!
More Info: sc811.com/mock-line-strike



The Mock Line Strike is an opportunity to understand the potential impact of a pipeline rupture, and what the proper protocol should be when working in proximity to gas transmission and distribution facilities. In addition, participants will learn their responsibilities as an excavator or emergency responder if a product release occurs. This active demonstration will allow attendees to see a real world scenario and the impact to all of the parties that are involved when a pipeline incident occurs.



What you will learn:

- NC811 & Calling Before You Dig
- Excavation Best Practices
- Properties of Underground Utilities
- How Those Utilities Are Located



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This interactive video based training series can be done online with the Pipes Plus training portal or we can bring the training to your business or school. Both are **FREE** and always will be. To find out more, visit the address below.

www.NCPIPESPLUS.org

PE Continuing Education Seminar

Engineering Behind Shoring



IMPROVE SAFETY

Through expert training



BOOST PRODUCTIVITY

With better products and support



INCREASE PROFITS

Streamline and gain efficiencies

WHAT IS THIS SEMINAR?

This seminar is designed to educate and inform professional engineers in the construction sector about various shoring solutions that United Rentals has to offer.

The objective is to provide engineers with the insight and knowledge to better understand the shoring offerings and the engineering behind them, as well as the ability to accurately detail the most cost-effective shoring solutions in the marketplace.

TOPICS COVERED

- OSHA 29 CFR 1926 Subpart P Rules and Regulations governance
- Design of Excavation Support Systems
- Load Distributions
- Soils Engineering
- Shoring Load Design
- Hydrostatic Loading
- Shoring Solution Examples

PRESENTATION BY MICHAEL BARR, DISTRICT SALES ENGINEER

- B.S. Mechanical Engineering, N.C. State University, 2011
- M.B.A., N.C. State University, 2015
- N.C. PE Certification, 2015
- Three years of excavation design and engineering experience with United Rentals Engineering Department servicing 47 States and Canada



CONTINUING EDUCATION HOURS:

Please register through your Sales Representative or local Trench Safety Branch

Location: _____

Date/Time: _____



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Through expert training



BOOST PRODUCTIVITY

With better products and support



INCREASE PROFITS

Streamline and gain efficiencies

WHAT IS THIS LUNCH AND LEARN?

This presentation is designed to introduce and inform Construction and Engineering Firms about the various shoring solutions that United Rentals Trench Safety has to offer. With our product knowledge, industry experience and engineering expertise, we have the unique ability to offer the most diverse, advanced and economical solutions to complex shoring problems. Our objective is to provide our customers with the capacity to go to bid with the safest, most efficient and cost-effective shoring solutions available in the marketplace.

TOPICS COVERED

- New and Innovative shoring solutions
- Hydraulic Mega Brace Shoring
- Sheeting
- Slide Rail
- United Rentals Engineering Services

PRESENTATION BY MICHAEL BARR, DISTRICT SALES ENGINEER

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- Three years' excavation design and engineering experience with United Rentals Engineering Department servicing 47 States and Canada



LOCAL LUNCH AND LEARN:

Please register through your Sales Representative or local Trench Safety Branch

Location: _____

Date/Time: _____



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NUCA NATIONAL UPDATES

****The Trench Safety Stand Down was a big success! If you were unable to hold one last week, it's not too late—please do one at any time! LET'S KEEP SAVING LIVES!!**

****Several Chapters have NEW MEMBERS! - A total of 16 in the past couple of weeks!!!**

****The 2018 Washington Summit is set for May 23—25th—Early birds are welcome to register and reserve hotel rooms now—www.nuca.com/summit.**

****A 50% off clearance sale catalogue for NUCA store items is now available on the web at www.nuca.com/wp-content/uploads/2017/06/June-Clearance-Sale.pdf.**

****NUCA @ Work was sent to members last Friday—if you did not get it and would like it, please contact Linda Goslee at lgoslee@nucacarolinas.org**

****The next "Safety News" and NUCA Business Journal will be out soon!**

WELCOME NEW MEMBER!

RDU PAVING, INC.

JENNIFER LUNDHOLM—VICE PRESIDENT

5415 Fayetteville Road—Ste. B

Raleigh, N.C. 27603

919-329-7300

lundholm@rdupaving.com

www.rdupaving.com

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Happy 4th of July!



Have a safe & happy Independence Day!



Member News!



CONGRATULATIONS!

Congratulations to Brittney & Griffin McGuirt on the birth of their son, JACK! Born on June 14th!

Congrats also to Jae McGuirt—A new Grand Dad!!!

save the Dates

JULY 20

**NUCA OPEN/SEDGEFIELD DYE COURSE
GREENSBORO, NC**

AUGUST 8

**S&RM MEETING—CHARLOTTE/ASCENDUM
MACHINERY**

OCT. 12-14

**FALL CONFERENCE/GROVE PARK INN
ASHEVILLE, NC**

OCT. 17-29

**NATIONAL FALL LEADERSHIP CONFERENCE
Coeur d'Alene, ID**

FALL CONFERENCE 2018!



THE OMNI GROVE PARK INN

230 MACON AVENUE, ASHEVILLE, NC 28804

October 12-15

HOTEL ROOMS ARE LIMITED—RESERVE YOURS TODAY!

800-438-5800

Rooms are \$321.00/Night (No resort fee)

CONFERENCE REGISTRATION COMING SOON!

FALL CONFERENCE GUN RAFFLE!

We will be raffling off a SUPER BLACK EAGLE 3 REALTREE MAX5 12-GUAGE at the Fall Conference

Tickets are \$10.00/each

If you would like to purchase tickets or help SELL tickets please contact:

Linda Goslee

Lgoslee@nuccarolinas.org

NUCA Nationals 3 Year Strategic Plan



Three-Year Strategic Plan (2016–2018)
Adopted by the Board of Directors, October 13, 2016

STRATEGIC GOALS

STRATEGIC PROGRAMS AND INITIATIVES

ADVOCACY

NUCA will be recognized as the authoritative voice of the utility construction and excavation industry at the federal and state level.

- I. Expand the scope of federal legislative and regulatory issues that NUCA manages.
- II. Strengthen NUCA's grassroots lobbying program to build name recognition and credibility on Capitol Hill and among federal agencies and to drive legislative and regulatory success.
- III. Increase NUCA/PAC donations and expenditures to improve access to lawmakers, and help elect lawmakers more likely to side with our industry.
- IV. Encourage NUCA chapters to build robust advocacy programs within their jurisdictions.

EDUCATION

NUCA will provide members with educational resources that are relevant, up-to-date, of high quality, easy to use, accessible, and affordable.

- I. Consolidate education and training content and delivery mechanisms into a comprehensive NUCA University.
- II. Bring educational delivery methods up to date.
- III. Expand educational programs based on member needs and preferences.
- IV. Encourage NUCA chapters to build robust advocacy programs within their jurisdictions.
- V. Increase public awareness of the value of core utility infrastructure.

MEMBER AND CHAPTER ENGAGEMENT

NUCA will build a strong collaborative relationship with members and chapters.

- I. Contact every member, every year.
- II. Update and expand NUCA's chapter affiliation agreement.
- III. Visit every chapter, every year.
- IV. Recruit chapter and independent members to serve on NUCA committees.
- V. Jointly develop member service programs in partnership with chapters.
- VI. Build a strong Chapter Presidents Council.
- VII. Create a "Blue Ribbon" chapter designation that encourages and recognizes exceptional national involvement.