

NUCA OF THE CAROLINAS PIPELINE

March, 2013



PRESIDENTS REPORT

Hello Members!!

Coming up around the corner is our Spring Conference in Myrtle Beach, SC—April 25-27th at the Marriott Resort. I look forward to seeing each of you there. Thanks to everyone involved with the Spring Conference Committee; I believe it will be a great time together and we should learn a lot. Also, the next Safety & Risk Management meeting is in May, please make plans to send someone to this meeting. You will not want to miss this meeting.

I would like to extend a warm welcome to all our New Contractor and Associate Members who have recently joined our association. Let me be the first to welcome and encourage you for NUCA of the Carolinas. Also, welcome to several of our first South Carolina members!! We hope and encourage each of you to “get plugged in” as soon as possible. There is a lot of work to do for our great industry and we need your help. Thank you sincerely for joining the team.

Thank you to each and every person who helped with the “Direct Drive”. It was a huge success for our association and you should be proud. Thanks to each member who sponsored or provided prizes, incentives, sponsors, and helped support it in so many ways. May I encourage us to look at this initiative again in the future when the opportunity is appropriate.

It is great to be involved with NUCA of the Carolinas!! I hope to see you all soon in Myrtle Beach.

Steve Brown

COMING SOON!!!

Spring Conference—Myrtle Beach
Horizontal Mfg./NUCA of the Carolinas Boring School
Washington Summit
Safety & Risk Management Meeting
Annual NUCA Open

Membership "Direct Drive" Tobacco Road Sports Cafe Kick-Off Party

Tobacco Road
Sports Cafe

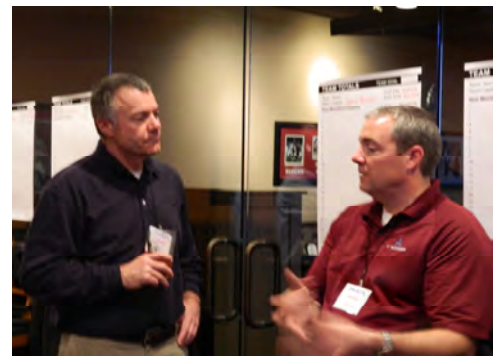
SPONSORS

STATE UTILITY
CONTRACTORS

MERSINO, INC.

CONCRETE PIPE
AND PRECAST

FERGUSON
WATERWORKS



"DIRECT DRIVE" A SLAM DUNK! With 31 New Members



**FERGUSON WATERWORKS,
MORRISVILLE, NC**

HOSTS

**NUCA of the Carolinas
Membership
"DIRECT DRIVE"**

DIRECT DRIVE HEADQUARTERS

DARYL MAY—FERGUSON WATERWORKS
CHRIS MUNARETTO—FERGUSON WATERWORKS
JAKE ROGERS—GAINES AND COMPANY

Matt Mueller—Distribution Construction
Steve Brown—State Utility Contractors
Brian Hunter—TT Technologies
Brett Boswell—Vermeer Mid Atlantic



Philip Morris—Xylem
Dennis Holloway—AnSCO



**JAKE ROGERS—GAINES & CO.
BRINGS NEW MEMBER STEVE
NESCHLEBA WITH MILLIKEN
& CO. TO DIRECT DRIVE
HEADQUARTERS AND SIGNS
HIM UP!**



Joe Williams—Concrete Pipe & Precast
Keith Burke—Pipeline Utilities

CHRIS MUNARETTO WITH FERGUSON WATERWORKS TAKES HOME TOP PRIZES FOR SIGNING UP MOST NEW MEMBERS DURING DIRECT DRIVE FEBRUARY 27-28TH.

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CHRIS MUNARETTO RECRUITS 9 NEW MEMBERS DURING DIRECT DRIVE!!!



**BIG WINNER!
CHRIS MUNARETTO**

**TAKES HOME THE
32" TV AND \$200.00 IN
AMEX GIFT CARDS**

**CONGRATULATIONS
CHRIS!!**



TOP 2 TEAMS!

THE "PIPE DREAM" TEAM

**Chris Munaretto—Ferguson (Team Captain)
Daryl May—Ferguson
Jake Rogers—Gaines & Company
Jeff Clower—Fortiline**

TEAM TOTAL—12 NEW MEMBERS!!

THE "MAN-HOLES" TEAM

**Steve Brown—State Utilities—(Team Captain)
Byron Sanders
Scott Little—State Utilities
Rob Goslee—State Utilities**

TEAM TOTAL—12 NEW MEMBERS!!

THANKS TO OUR SPONSORS FOR NEW MEMBER INCENTIVES!!

TT TECHNOLOGIES
FERGUSON WATERWORKS
VERMEER MID ATLANTIC
UNITED RENTALS
GREGORY POOLE EQUIPMENT COMPANY
MERSINO
XYLEM/GODWIN PUMPS
HORIZONTAL HOLES
NATIONAL TRENCH SAFETY
RAIN FOR RENT
NUCA OF THE CAROLINAS

****OVER \$4,000.00 IN INCENTIVES****

THANKS TO



**SPONSOR
FOR
TEAM & INDIVIDUAL
PRIZES!**

NEW NUCA OF THE CAROLINAS MEMBERS

CONTRACTORS

**BAILEY CONTRACTING
CURRIN CONSTRUCTION
DAVIS GRADING, INC.
DIAMONDWATER CONSTRUCTION
DIRECTIONAL SERVICES, INC.
DT1, INC.
EDB, LLC
HORIZONTAL UMLIMITED, INC.
JAMES E. HARRIS CONSTRUCTION
KENNETH WEST, INC.
LAD CORP. OF WEST COLUMBIA,
MCCLAM & ASSOCIATES, INC.
NETWORK NAVIGATION, INC.
PF PLUMBING CONTRATORS
PROPST CONSTRUCTION
RLT CONSTRUCTION
SIGMA CORPORATION
SULLIVAN EASTERN,**

**CARY, N.C.
CREEDMORE, N.C
SHELBY, N.C.
WILLOW SPRING, N.C.
HOPE MILLS, N.C.
APEX, N.C.
AIKEN, S.C.
WESTMINSTER, S.C.
HUNTERSVILLE, N.C.
RALEIGH, N.C.
WEST COLUMBIA, S.C.
LITTLE MOUNTAIN, S.C.
FAYETTEVILLE, N.C.
WINSTON-SALEM, N.C.
CONCORD, N.C.
FUQUAY-VARINA, N.C.
CREAM RIDGE, N.J.
DURHAM, N.C.**

ASSOCIATES

**DITCH WITCH OF THE CAROLINAS
DUN-RIGHT SERVIES, INC.
FASTMED URGENT CARE
FILTREXX INTERNATIONAL
FLOWTITE PIPE
HOBAS PIPE
ISCO INDUSTRIES
MILLIKEN & COMPANY
NATIONAL QUARRY SERVICE
NC811
PUMPING & SHORING SOLUTIONS
S&K SALES
VALIANT STEEL
WELLS FARGO INSURANCE**

**CHARLOTTE, N.C.
FLORENCE, S.C.
CLAYTON, N.C.
GRAFTON, O.H.
CUMMING, G.A.
FUQUAY-VARINA, N.C.
WELLFORD, S.C.
RALEIGH, N.C.
CLEMMONS, N.C.
GREENSBORO, N.C.
LINCOLNTON, N.C.
MORRISVILLE, N.C.
CONCORD, N.C.
CHARLOTTE, N.C.**

Spring Conference

Marriott - Myrtle Beach!

April 25 -27th

**REGISTRATION FORM IS ON WEBSITE
@WWW.NUCACAROLINAS.ORG**

**OR CONTACT LINDA GOSLEE
info@nucacarolinas.org ** 910-686-2331**

Don't miss out—Register Today!
Hotel Rooms are limited—Call the Marriott ASAP to reserve yours today!

Fantastic Speakers
Networking
Golf
Sporting Clays
Awards Banquet

FUN AT THE BEACH!!!



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Thanks to STATE UTILITY CONTRACTORS for hosting the February Safety & Risk Management Meeting.

In the safety industry it is a commonly accepted principle that safety is best served when it is endorsed from the top down. A well run safety program requires the commitment and support of upper management to succeed. When Dr. Jerry Buss the former owner of the L.A. Lakers passed away, former Laker great Magic Johnson remembered his former boss by talking about his commitment to the team. Johnson said that Dr. Buss wanted them to succeed and wanted them to win and so in supporting them he provided them with the best hotels, the best trainers, and the best equipment. Johnson went on to say that he provided them with everything they might need to win. What Johnson was talking about was that the team had the commitment of the owner to the team that he was willing to provide them with whatever they needed to win. Safety is very much the same way, upper management's support is a needed commitment towards a successful safety program. Upper management needs to support and back a safety program for it to prosper and grow. The statement draws interesting parallels to how safety professionals want their upper management to support their programs with money and with verbal and visual support. Upper management's support and backing is essential to developing corporate wide support of a safety program. The words that Johnson used to describe Dr. Buss' actions though are the same words any safety professional would love to use in describing the support they receive from upper management. A successful safety program is built with the support and backing of upper management and going on that premise, along with what Magic Johnson said, then the success of the Lakers from 1979 until this year is a result of the commitment and support of Dr. Jerry Buss, not only the owner but boss and upper management of the Los Angeles Lakers. Apply Johnson's comments to a safety program, if you want it to succeed then upper management needs to provide the necessary support and resources just as Dr. Buss did for the Lakers. The Lakers won 10 NBA Championships from 1979 until 2012 and are arguably the most successful professional team in that 30+ year span with 16 total NBA Finals appearances during that span and the reason that Johnson pointed towards that success was the winning attitude came from Dr. Buss and the resources to win provided causing a positive attitude of winning and the results to prove it. It then stands to reason that a successful safety program will never truly be successful without the full commitment of upper management.

Mike Bearak—S&RM Committee Chairman

AUGER BORING SCHOOL

Leo Barbera & Horizontal Equipment Mfg., Inc. Partners with NUCA



TOPICS TO INCLUDE

Basic Auger Boring, Auger Boring on Grade, Auger Boring on Line and Grade, Tunneling with Large Diameter Boring Attachments, Pipe Jacking with Concrete or Hobas Pipe

****Hands on Instruction with Equipment****

****Learn how to expand your business****

May 13– 17, 2013—Pinehurst, N.C.

For more information and registration form go to

www.nucacarolinas.org

Calendar—Events

UPCOMING NUCA EVENTS

April 25-27	Spring Conferene, Marriott, Myrtle Beach, S.C.
May 1-3	NC/SC Joint UCC Conference—Mt. Pleasant, S.C.
May 7-9	NUCA Washington Summit
May 13—17	Leo Barbera/NUCA of the Carolinas Boring School
May 21	S&RM Meeting—BRS, Inc.—Richfield, N.C.
July 11	NUCA Open—Forest Oaks, Greensboro
August 13	S&RM Meeting—TBA
October 17-20	Fall Conference—Grove Park Inn, Asheville, N.C.
November 12	S&RM Meeting—TBA

WASHINGTON SUMMIT

The 2013 Washington Summit will be held at the Crowne Plaza Old Town Alexandria. Please register for the Summit and book your accommodations soon. Spring is a very busy time of year in the nation's capitol area, and the hotel where many of the events will take place will likely sell out.

The registration fee is \$245 for NUCA members, \$395 for non-members, and \$145 for non-industry spouses and guests. You must be registered to attend any and all Summit events. The fee helps to defray the costs of NUCA's unrivaled Federal Issues Conference all day Tuesday, transportation to Capitol Hill Wednesday and six food and beverage functions including breakfast each day, Tuesday's Annual Awards Luncheon, and Receptions Tuesday and Wednesday evenings.

Call the Crowne Plaza to make reservations at (800) 227-6963. Be sure to request the NUCA group rate of \$195.

FOR THE FULL REGISTRATION FORM AND INFORMATION PLEASE GO TO
WWW.NUCA.COM

WE HAVE 3 NUCA OF THE CAROLINAS MEMBERS ATTENDING THE SUMMIT

**KEVIN CRIPPS—DISTRIBUTION CONSTRUCTION
STEVE BROWN—STATE UTILITY CONTRACTORS
LINDA GOSLEE—NUCA OF THE CAROLINAS—ED**

PLEASE JOIN US!!!

**Please let Linda Goslee know if you plan to attend
info@nuccarolinas.org or (910) 686-2331**

NUCA OF THE CAROLINAS PAC DONATIONS

Make PERSONAL checks to NCUCA PAC, P.O. Box 456, Richfield, N.C. 28137. Please support your candidates!

NUCA of the Carolinas Updates

NUCA Contact updates

Please change the contact information for NUCA of the Carolinas in your address books

Due to our recent name change to **NUCA of the Carolinas** the new e-mail and website addresses are

E-mails

info@nucacarolinas.org

Or

nucacarolinas@gmail.com

Website

www.nucacarolinas.org

If YOUR contact information changes,
Please let Linda Goslee know so you
don't miss any NUCA information!

REMINDER

The NUCA of the Carolinas
Educational Foundation
Scholarship Applications
are due March 30, 2012

Application is on website
www.nucacarolinas.org

NUCA OF THE CAROLINAS EXECUTIVE COMMITTEE

PRESIDENT

Steve Brown—State Utility Contractors

VICE PRESIDENT

Joe Williams—Concrete Pipe & Precast

SECRETARY/TREASURER

Gray Lewis—Patterson & Wilder Construction

IMMEDIATE PAST PRESIDENT

Rob Goslee—State Utility Contractors



PIPELINE ADVERTISING RATES

ADVERTISE YOUR COMPAY HERE!

Advertising Rates and Dimensions

Full Page	7-3/4 x 10-1/4	\$300.00 (6 issues)	\$100.00 (single)
Half Page	7-1/8 x 4-1/2	\$200.00 (6 issues)	\$ 75.00 (single)
Quarter Page	4-1/8 x 4-1/2	\$150.00 (6 issues)	\$ 50.00 (single)

PIPELINE INFORMATION

PLEASE CONTACT LINDA GOSLEE IF YOU HAVE ANYTHING YOU WOULD LIKE TO SHARE WITH YOUR FELLOW MEMBERS THROUGH THE PIPELINE

SPONSORS NEEDED FOR BORING SCHOOL

We are in need of company sponsors for the Horizontal Mfg./NUCA of the Carolinas Boring School to help fund the attendees lunches and Banquet.

**All proceeds from the school will be donated to
NUCA OF THE CAROLINAS**

**Please contact Linda Goslee if you can help in any way!
info@nucacarolinas.org
910-686-2331**

RAFFLE ITEMS NEEDED

**SPRING CONFERENE
COMMITTEE IS SEEKING
RAFFLE ITEMS FOR THE**



**AWARDS BANQUET RAFFLE
AT SPRING CONFERENCE**

**NO ITEM IS TOO
LARGE OR SMALL!**

Please contact Linda Goslee if you can help with an item

**info@nucacarolinas.org
910-686-2331**

NUCA NATIONAL NEWS

**BE SURE TO UTILIZE ALL THAT NUCA NATIONAL
HAS TO OFFER!**

@

WWW.NUCA.COM

NUCA FOUNDATION FOR EDUCATION AND RESEARCH SCHOLARSHIP DEADLINE IS MAY 24, 2013

NUCA OFFERS FOUR COLLEGE SCHOLARSHIPS EACH YEAR TO HIGH SCHOOL SENIORS
APPLICATION IS ON THE WEBSITE—WWW.NUCA.COM WITH CRITERIA



NEW MEMBERSHIP BENEFIT CAREER CENTER

NUCA can help you find the right people to hire!

Go to: Careers.nuca.com for more information

****NEW NUCA NATIONAL CHAIRMAN****

Florentino Gregorio

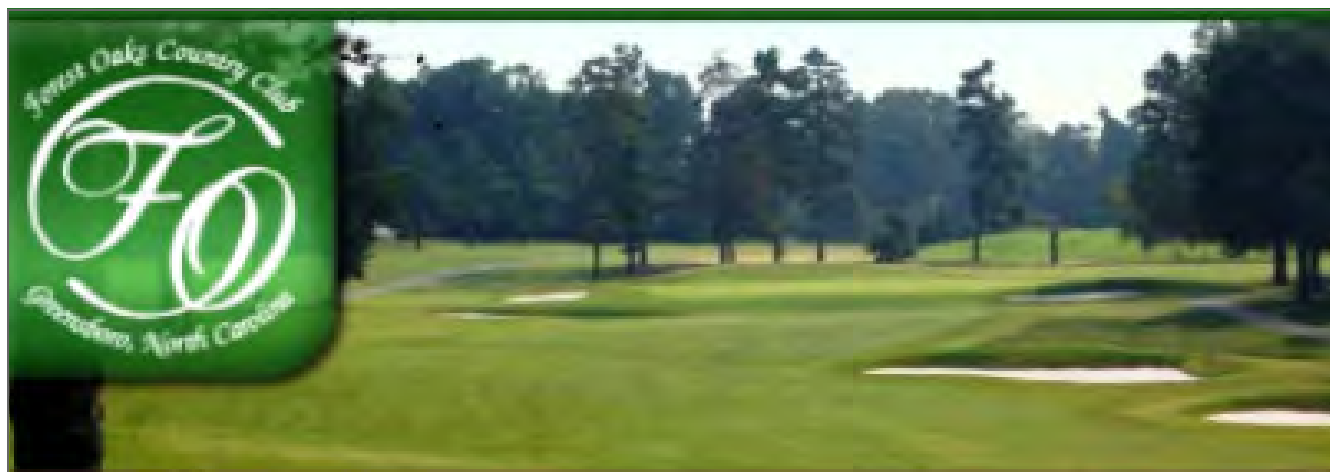
President and owner of Anchor Construction

Come meet him at the NUCA of the Carolinas
Spring Conference—He will be attending the Thursday
Evening Welcome Reception and speaking at the Friday
morning session at 10:00 am—Don't miss it!

COMING SOON!

NUCA OPEN

Golf Tournament



SAVE THE DATE

THURSDAY, JULY 11, 2013

FOREST OAKS COUNTRY CLUB

GREENSBORO, N.C.

REGISTRATION COMING SOON